



MOHAMMAD SAJID AHMED ALI

Passport: Y4300931 **Visit validate:** 11-07-2025

Nationality: Indian **Date of birth:** 10/08/1986 **Place of birth:** Karimnagar, Telangana, India

Phone: (+971) 0528085518 **Email:** sazeed.md@gmail.com

Work: UNION METRO STATION EXIT-2 DUBAI, (United Arab Emirates)

OBJECTIVE

Dynamic and results-oriented professional seeking a challenging position within an organization that values innovation and excellence. Leveraging extensive experience in store management, sales, and customer relationship management, I aim to contribute to the company's growth and success.

WORK EXPERIENCE

DAIRY ICE CREAM & FROZEN FOODS (P) LTD – HYDERABAD, India

City: HYDERABAD | **Country:** India

STORE MANAGER

[2008-2024]

- Established, developed, and maintained business relationships with current and prospective customers
- Conducted telephone calls, in-person visits, and presentations to foster customer engagement.
- Researched and identified potential customers to generate new business.
- Developed clear and effective written proposals and quotations for customers.
- Resolved customer problems and complaints efficiently.
- Coordinated sales efforts with marketing, sales management, accounting, logistics, and technical service teams.
- Analyzed market potential and determined customer value to the organization.
- Created and managed a customer value plan, highlighting profile, share, and value opportunities.

EDUCATION AND TRAINING

Computer's Proficient in Computer Operations and MS Office

INTERMEDIATE (+2)

Master's Junior college, karimnagar [2003]

City: Karimnagar | **Country:** India

ENVIRONMENTAL EDUCATION ETHICS AND HUMAN VALUES (CEC)

TELANGANA STATE BOARD OF INTERMEDIATE EDUCATION [2003]

SECONDARY SCHOOL CERTIFICATE

BOARD OF SECONDARY EDUCATION [2001]

City: KARIMNAGAR | **Country:** India | **Website:** <https://ssc.gov.in> |

LANGUAGE SKILLS

Mother tongue(s): Telugu

Other language(s):

Hindi

LISTENING C1 **READING** B1 **WRITING** A2

SPOKEN PRODUCTION B1 **SPOKEN INTERACTION** C1

Urdu

LISTENING C1 **READING** C1 **WRITING** C1

SPOKEN PRODUCTION C1 **SPOKEN INTERACTION** C1

English

LISTENING C1 **READING** C1 **WRITING** C1

SPOKEN PRODUCTION C1 **SPOKEN INTERACTION** C1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

SKILLS

Microsoft Office / Microsoft Word / Microsoft Excel / Social Media / Outlook

DRIVING LICENCE

Driving Licence: B

01/12/2008 – 30/11/2028