



ANJANA M GIREESH

RELATIONSHIP MANAGER

+971 553988392

anjanamgireesh1999@gmail.com

Visa status : visit visa
(till 28/06/2025)

SUMMARY

Experienced and self-motivated Manager bringing forth valuable industry experience and a passion for management. Results oriented with a proven track record of working collaboratively with team members to achieve goals. Experienced in both retail and culinary settings, and adept at effectively managing all operations.

EXPERIENCE

- | | |
|-------------------|---|
| 06/2023 - 03/2025 | Relationship Manager
MAX LIFE INSURANCE
Develop and maintain comprehensive marketing strategies and campaigns that align with the company's goals and objectives. understanding clients , identifying client's needs preference, and concerns. |
| 07/2022 - 04/2023 | Relationship Manager
STAR UNION DAI-CHI
Building and maintaining positive relationships with customers, identifying opportunities for business growth, and resolving customer complaints. They possess excellent communication and problem-solving skills and work closely with sales and marketing teams. |
| 11/2021 - 06/2022 | Sales Executive
LULU INTERNATIONAL GROUP
Developing relationships with new and existing clients or customers. devising new sales strategies to increase profits. being available to customers to answer queries or respond to complaints. |
| 01/2019 - 10/2021 | Sales Co-ordinator
HORTICROP
Manages employees' daily operations and performance. Manages departmental budgets. Maintains customer relations and satisfaction. |
| 01/2017 - 12/2018 | Sales Executive
INTERNATIONAL AIRPORT
Developing sales strategies and setting up goals. Carrying on the sales process using the particular sales software. Achieving daily, weekly and monthly sales targets. |

EDUCATION

- | | |
|-------------------|--|
| 06/2016 - 03/2019 | Computer Science
BHARATHIAR UNIVERSITY
Bachelor of Science |
| 06/2014 - 03/2016 | Computer Science
Cotton Hill Higher Secondary School
Higher Secondary |

SKILLS

- | | |
|---------------------------------------|----------------------|
| Ability to work in a team | Customer Service |
| Critical thinking and problem solving | Communication Skills |

LANGUAGES

- | | |
|---------|-----------|
| English | Malayalam |
| Hindi | Tamil |